



The world's leading luxury goods group

75 Maisons	80 Countries	> 175,000 Employees	5,556 Stores
€64.2 bn Revenue	€17.2 bn Profit from recurring operations	26.7 % Operating margin	€12 bn Group share of net profit
€13.5 bn Free cash flow	20 % Gearing	€3.1 bn Gross investments	10 € Dividend per share proposed at the 2022 AGM

LVMH shared values

Be creative and innovative

Deliver excellence

Cultivate an entrepreneurial spirit

Be committed to positive impact

A committed Group

Ability to focus on key action areas

Respecting each one's dignity and individuality — **Transmitting** our World heritage's savoir-faire — **Supporting** the safety and well-being of employees — **Committing** to a better society

Putting the environment at the heart of creativity LIFE 360 program: the group's environmental compass

Combining **circularity**, creativity and eternity — Protecting **biodiversity** — Contributing to the **fight against climate change** — Guaranteeing accurate **traceability**

LVMH key strengths

Only group present in all luxury sectors

Good geographic balance of revenue

Quality and creativity of teams

Solid financial structure

A unique operating model anchored by six pillars

A decentralized organization — Organic growth
— Vertical integration — Creating synergies
— Sustaining savoir-faire — Good geographic balance

179 nationalities within the Group

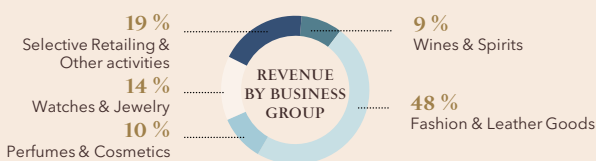
110 production sites in France

> 300 apprentices trained by the IME

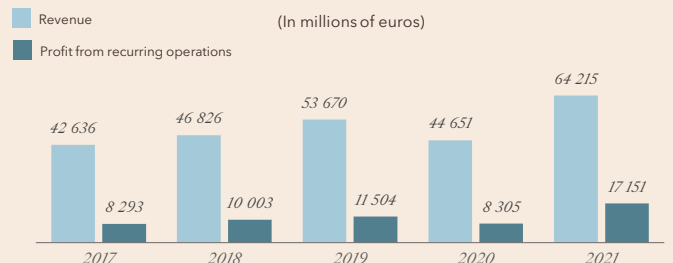
41% of recycled raw material in packaging (70% by 2030)

640,000 hectares of regenerated fauna and flora habitat (5M by 2030)

> 500 charitable organizations and initiatives supported



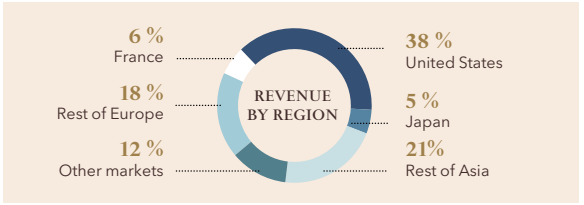
An excellent financial performance



LVMH

Wines & Spirits

Moët & Chandon, Dom Pérignon, Ruinart, Krug, Veuve Clicquot, Hennessy, Château d'Yquem, Glenmorangie, Clos des Lambrays...the origins of all these world-famous estates are inextricably linked to the appellations and terroirs of the world's most prestigious wines and spirits. Whether they are in Champagne, Bordeaux, or other famed wine regions, these Maisons, many of which date back more than a century, all share a powerful culture of excellence.



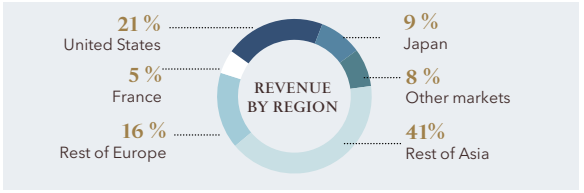
Euro millions	Million of bottles	Volume
Revenue	5,974	Champagne
Profit from recurring operations	1,863	Cognac
Operating margin	31.2%	Other spirits
Operating investments	328	Still and sparkling wines

Fashion & Leather Goods

The Fashion & Leather Goods business group comprises Louis Vuitton, Christian Dior Couture, Celine, Loewe, Kenzo, Givenchy, Fendi, Emilio Pucci, Marc Jacobs, Berluti, Loro Piana, RIMOWA and Patou. While respecting the identity and autonomous management of these brands, LVMH supports their growth by providing them with shared resources.

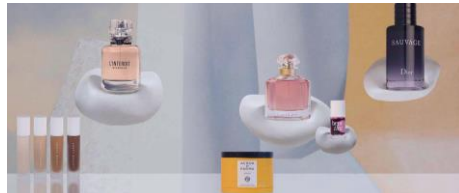


Euro millions	
Revenue	30,896
Profit from recurring operations	12,842
Operating margin	41.6%
Operating investments	1,131

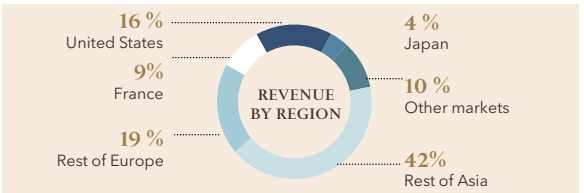


Perfumes & Cosmetics

LVMH is a key player in the perfume, makeup and skincare sector, with a portfolio of world-famous brands: Christian Dior, Guerlain, Givenchy and Kenzo. The Group also owns other beauty brands such as Benefit, Fresh, Acqua di Parma, Perfumes Loewe, Make Up For Ever, Maison Francis Kurkdjian, Fenty Beauty by Rihanna and Officine Universelle Buly.



Euro millions	
Revenue	6,608
Profit from recurring operations	684
Operating margin	10.3%
Operating investments	290

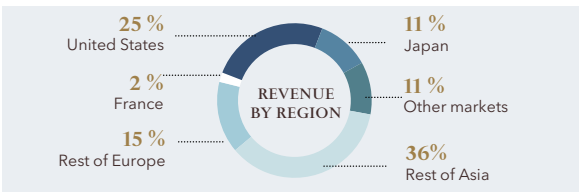


Watches & Jewelry

The LVMH Watches & Jewelry Maisons are some of the most emblematic brands in the industry. They operate in jewelry and watches with Tiffany, the prestigious American jewelry house acquired in 2021, Bvlgari, Chaumet, Fred, TAG Heuer, Hublot and Zenith. These Maisons are guided by a daily quest for excellence, creativity and innovation.

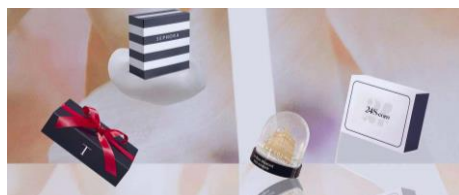


Euro millions	
Revenue	8,964
Profit from recurring operations	1,679
Operating margin	18.7%
Operating investments	458



Selective Retailing

The Selective Retailing business group comprises Sephora, the world's leading selective beauty retailer; Le Bon Marché, a Paris department store with a unique atmosphere; and travel retailers DFS and Starboard Cruise Services.



Euro millions	
Revenue	11,754
Profit from recurring operations	534
Operating margin	4.5%
Operating investments	370

