



The world's leading luxury goods group

75 Maisons	81 Countries	> 213,000 Employees	6,097 Stores
86.2bn€ Revenue	22.8bn€ Profit from recurring operations	26.5 % Operating margin	15.2bn€ Group share of net profit
8.1bn€ Operating free cash flow	17.1 % Gearing	7.5bn€ Operating investments	€13 Dividend per share proposed at the 2024 AGM

Our shared values

Be creative and innovative

Deliver excellence

Cultivate an entrepreneurial spirit

Be committed to positive impact

A committed Group

Our environmental commitment

LIFE 360 program (targets for 2023, 2026 and 2030)

Combining **circularity** and **creativity** — Protecting **biodiversity** — Contributing to the **fight against climate change** — Guaranteeing accurate **traceability** and sharing in **total transparency** our performance

Our societal commitment

2025 CSR Roadmap (quantified targets)

Valuing **individuality** — Taking action to **ensure the health, safety & well-being of our employees** — Passing on the **savoir-faire** required to achieve excellence — Committing to a **better society**

Our key strengths

Only group present in all luxury sectors

Good geographic balance of revenue

Quality and creativity of teams

Solid financial structure

A unique operating model anchored by six pillars

A decentralized organization — Organic growth
— Vertical integration — Creating synergies
— Sustaining savoir-faire—
Good geographic balance

46 %

women working at Group key positions (50% by 2025)

> 2,700

apprentices trained by the Institut des Métiers d'Excellence since its creation in 2014

> 950

partnerships with nonprofits and charitable foundations

28 %

reduction in energy-related CO₂ emissions (Scopes 1 and 2, baseline 2019) (-50% by 2026)

63 %

renewable and low-carbon energy in the Group's energy mix (100% by 2026)

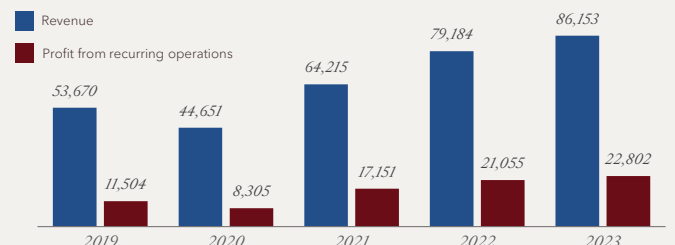
3.1 million

hectares of fauna and flora habitat protected (5m by 2030)



An excellent financial performance

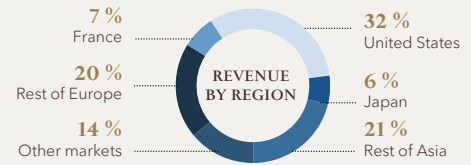
(in millions of euros)



LVMH

Wines & Spirits

Moët & Chandon, Dom Pérignon, Ruinart, Krug, Veuve Clicquot, Hennessy, Château d'Yquem, Glenmorangie, Clos des Lambrays...the origins of all these world-famous estates are inextricably linked to the appellations and terroirs of the world's most prestigious wines and spirits. Whether they are in Champagne, Bordeaux, or other famed wine regions, these Maisons, many of which date back more than a century, all share a powerful culture of excellence.



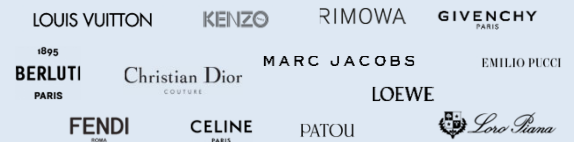
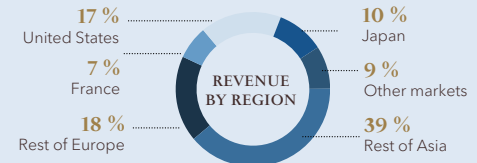
Euro millions	2023	Million of bottles	volume
Revenue	6,602	Champagne	66.5
Profit from recurring operations	2,109	Cognac	83.2
Operating margin	32.0%	Other spirits	21.5
Operating investments	538	Still and sparkling wines	52.7

Fashion & Leather Goods

The Fashion & Leather Goods business group comprises Louis Vuitton, Christian Dior Couture, Celine, Loewe, Kenzo, Givenchy, Fendi, Emilio Pucci, Marc Jacobs, Berluti, Loro Piana, RIMOWA and Patou. While respecting the identity and autonomous management of these brands, LVMH supports their growth by providing them with shared resources.



Euro millions	2023
Revenue	42,169
Profit from recurring operations	16,836
Operating margin	39.9%
Operating investments	3,025

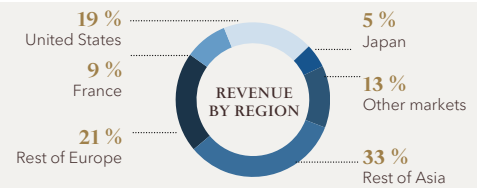


Perfumes & Cosmetics

LVMH is a key player in the perfume, makeup and skincare sector, with a portfolio of world-famous brands: Christian Dior, Guerlain, Givenchy and Kenzo. The Group also owns other beauty brands such as Benefit, Fresh, Acqua di Parma, Perfumes Loewe, Make Up For Ever, Maison Francis Kurkdjian, Fenty Beauty by Rihanna and Officine Universelle Buly.



Euro millions	2023
Revenue	8,271
Profit from recurring operations	713
Operating margin	8.6%
Operating investments	432

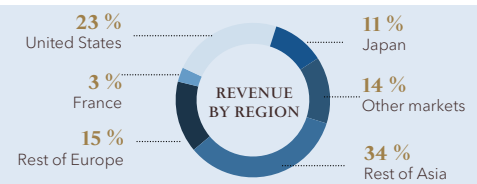


Watches & Jewelry

The LVMH Watches & Jewelry Maisons are some of the most emblematic brands in the industry. They operate in jewelry and watches with Tiffany, the prestigious American jewelry house acquired in 2021, Bvlgari, Chaumet, Fred, TAG Heuer, Hublot, Zenith and Repossi. These Maisons are guided by a daily quest for excellence, creativity and innovation.



Euro millions	2023
Revenue	10,902
Profit from recurring operations	2,162
Operating margin	19.8%
Operating investments	871



Selective Retailing

The Selective Retailing business group comprises Sephora, the world's leading selective beauty retailer; Le Bon Marché, a Paris department store with a unique atmosphere; and travel retailer DFS.



Euro millions	2023
Revenue	17,885
Profit from recurring operations	1,391
Operating margin	7.8%
Operating investments	571

